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Happy summer from myself, Brian Agers, and our team here at Agers Heating + Air Conditioning! We have some news to share with you! I am pleased to announce that Agers Heating + Air Conditioning is now part of the Air Comfort Service Heating, Cooling, & Insulation family!

For 20 years, customers like you have trusted Agers with their home comfort and I'm asking you to trust Air Comfort Service as well. When I began Agers Heating + Air Conditioning in 2004, I did so with the intention of building an honest, reliable business built on employees with the right knowledge, skills, and integrity to carry out your HVAC needs. Corey Malone, President of Air Comfort Service, shares the same intentions and values as I do.

The decision to sell my company did not come easy, but I believe it is what's best for all. Our industry is continuing to see a decline in available workforce. I did not want to get to the point where I had to see my company sold to a private equity firm. I also didn't want to leave my customers, who have warranties, without a service provider. I've known Corey Malone personally for over 10 years and have tremendous respect for how he runs his company. Air Comfort Service is a family-owned business celebrating their 55th anniversary of serving the greater St. Louis area. They are a larger company with more resources and services. I'm excited about the opportunities that are now available for you to receive even better service! You will now be able to call for 24/7 emergency service and Saturday service. I can confidently say that you are going to be in good hands with Air Comfort Service!

If you're wondering where everyone is going, I'm happy to announce that our entire team has joined the Air Comfort Service family! I'll be working in the sales department as a residential project manager. We are still offering Lennox equipment and also Carrier to our combined customers! Please be assured that all existing warranties and maintenance plans will be honored as is. If you have a service scheduled, you don't need to do anything, just remember you may see an Air Comfort Service OR Agers vehicle. Please be patient with us as we work to rebrand our vehicles this summer to Air Comfort Service. Thank you for the many years that you have trusted us. I look

forward to continuing the great service you've come to expect. Like Agers, Air Comfort Service enjoys a 4.9 Google rating! I'd like to introduce you to Corey Malone...

Hello, my name is Corey Malone, President and Owner of Air Comfort Service, Inc. My wife, Kendra and I are thrilled to welcome Brian, the rest of the Agers HVAC family, and you to our Air Comfort Service family! Air Comfort Service was started by my father-in-law, Gary "Doc" Jones, in 1969. I took over when Gary retired in 2004, the same year Brian went out on his own and started Agers Heating + Air Conditioning. I have known Brian through the industry and worked with him on various industry boards for many years and have always been impressed by how Agers HVAC's business ideals align closely with Air Comfort Service's. My main concern with being a business owner is the very high bar "Doc" set over 55 years ago that I must live up to each day. Our motto is "we treat your

homes and businesses as if they were our own.” I think the entire Agers team will be a great fit culturally and morally. There’s a certain level of trust needed to be successful in the HVAC industry and they have not only earned your trust over the years, but also each other’s, which is something I expect from our team.

We offer residential HVAC, water heater, indoor air quality, duct sealing, and attic insulation services. We also offer commercial HVAC services. Both Brian and I are active in our communities and in the heating and cooling industry to stay on top of new and changing technology and government regulations. Providing the best customer service and workmanship is the top priority for both of us.

It is our sincere hope that our longevity in the trade, award-winning service (A+ rating with the BBB, multi-year winner of Carrier’s prestigious President’s Award and a St. Louis Post Dispatch Top Work Place 2022-2024), over 10,000 online reviews, and Brian’s excitement for him and his employees to join our team, will give you confidence and peace of mind that you can trust Air Comfort Service to continue bringing you the level of service you are used to receiving.

If you have any questions about this exciting news and what it will mean for you, please contact us any time at 636-422-5665. We look forward to having the opportunity to meet you and service your home! Welcome to the Air Comfort Service Family!

With Sincerest Gratitude,

Brian Agers
Project Manager
Air Comfort Service, Inc.



And

Corey Malone
President and Owner
Air Comfort Service, Inc.

